

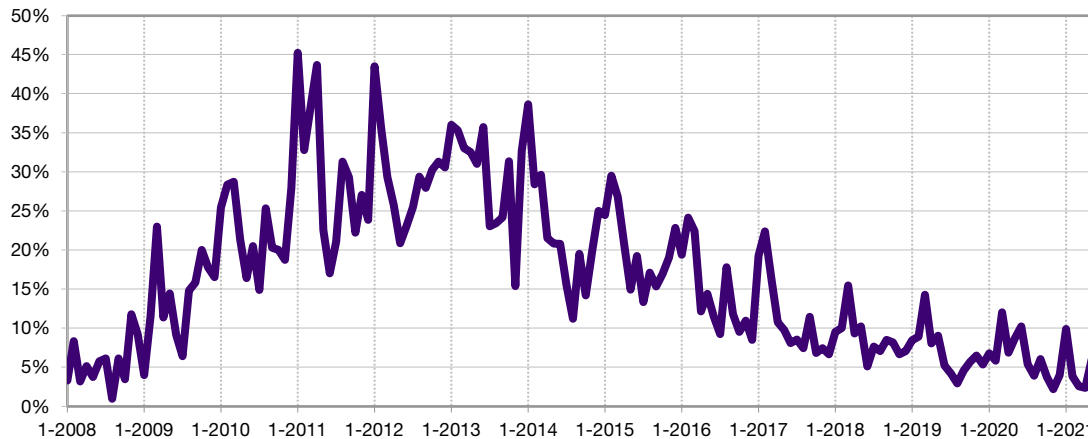
# Lender-Mediated Report – June 2021

Illini Valley Association  
of REALTORS®, Inc.

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC  
FOR MEMBERS OF THE ILLINI VALLEY ASSOCIATION OF REALTORS®, INC.

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"  
"Pre-Foreclosure" or "Short Sale." Residential activity only.

## Share of Closed Sales that were Lender-Mediated: 4.7%

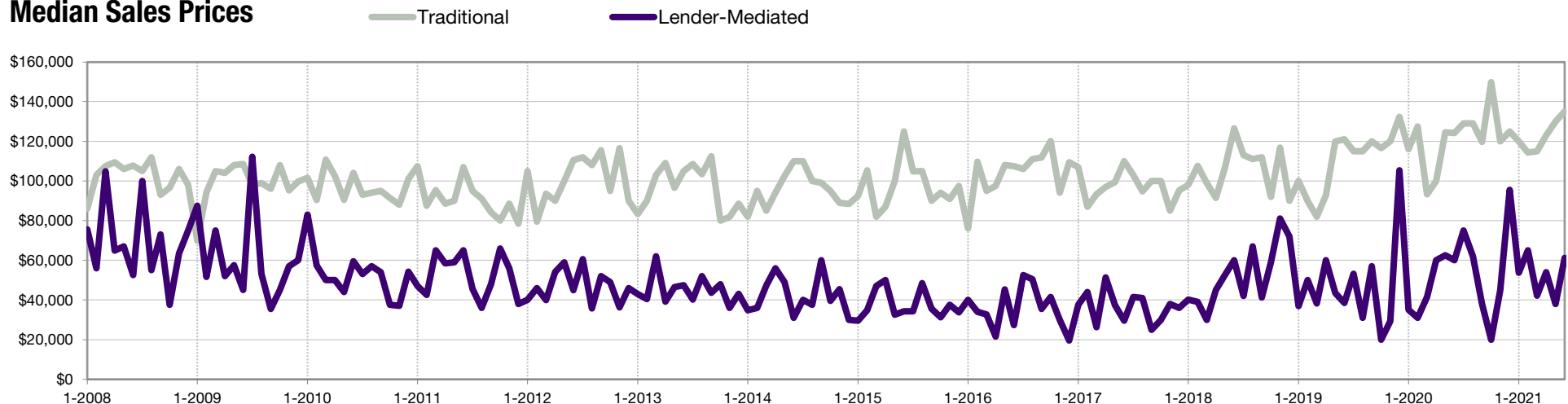


Closed Sales	6-2020	6-2021	+ / -
Traditional	132	161	+22.0%
REO	14	5	-64.3%
Short Sales	1	3	+200.0%
Total Market*	147	169	+15.0%

Median Sales Price	6-2020	6-2021	+ / -
Traditional	\$124,182	\$135,000	+8.7%
REO	\$56,250	\$59,900	+6.5%
Short Sales	\$215,000	\$76,000	-64.7%
Total Market*	\$122,000	\$131,100	+7.5%

\*Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

## Median Sales Prices



# Lender-Mediated Report – Activity by Area

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June 2021

	Homes for Sale			Closed Sales			Median Sales Price						Average Sales Price					
	Current Month			Last 12 Months			For the 12 Months Ending...						For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Amboy	7	0	0.0%	42	0	0.0%	\$31,000	\$0	-100.0%	\$97,750	\$126,450	+29.4%	\$37,277	\$0	-100.0%	\$124,988	\$128,264	+2.6%
Arlington	0	0	--	2	0	0.0%	\$0	\$0	--	\$70,000	\$89,350	+27.6%	\$0	\$0	--	\$70,000	\$89,350	+27.6%
Ashton	0	0	--	15	1	6.7%	\$0	\$70,000	--	\$115,000	\$152,500	+32.6%	\$0	\$70,000	--	\$115,814	\$145,286	+25.4%
Balance of Bureau County	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Balance of Marshall County	0	0	--	1	0	0.0%	\$0	\$0	--	\$0	\$53,000	--	\$0	\$0	--	\$0	\$53,000	--
Balance of Putnam County	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Bradford	0	0	--	0	0	--	\$0	\$0	--	\$37,000	\$0	-100.0%	\$0	\$0	--	\$37,000	\$0	-100.0%
Buda	1	0	0.0%	8	1	12.5%	\$37,500	\$26,500	-29.3%	\$74,750	\$100,000	+33.8%	\$37,500	\$26,500	-29.3%	\$72,850	\$101,786	+39.7%
Bureau	1	0	0.0%	1	0	0.0%	\$20,000	\$0	-100.0%	\$9,200	\$7,500	-18.5%	\$20,000	\$0	-100.0%	\$12,067	\$7,500	-37.8%
Cedar Point	1	0	0.0%	0	0	--	\$0	\$0	--	\$42,000	\$0	-100.0%	\$0	\$0	--	\$42,000	\$0	-100.0%
Cherry	1	0	0.0%	9	1	11.1%	\$0	\$38,000	--	\$68,000	\$75,500	+11.0%	\$0	\$38,000	--	\$85,533	\$91,500	+7.0%
Compton	0	0	--	9	1	11.1%	\$0	\$31,000	--	\$222,000	\$206,250	-7.1%	\$0	\$31,000	--	\$203,500	\$209,544	+3.0%
Dalzell	0	0	--	3	0	0.0%	\$0	\$0	--	\$59,000	\$135,000	+128.8%	\$0	\$0	--	\$79,583	\$130,667	+64.2%
Dana	0	0	--	1	0	0.0%	\$0	\$0	--	\$0	\$47,000	--	\$0	\$0	--	\$0	\$47,000	--
DePue	0	0	--	5	1	20.0%	\$13,500	\$21,000	+55.6%	\$0	\$33,000	--	\$13,500	\$21,000	+55.6%	\$0	\$34,000	--
Dover	0	0	--	1	0	0.0%	\$18,000	\$0	-100.0%	\$0	\$43,000	--	\$18,000	\$0	-100.0%	\$0	\$43,000	--
Florid, Hennepin	1	0	0.0%	8	0	0.0%	\$12,000	\$0	-100.0%	\$115,500	\$103,750	-10.2%	\$12,000	\$0	-100.0%	\$146,718	\$152,438	+3.9%
Grand Ridge	0	0	--	7	0	0.0%	\$0	\$0	--	\$122,500	\$115,000	-6.1%	\$0	\$0	--	\$168,321	\$120,536	-28.4%
Granville	11	1	9.1%	17	1	5.9%	\$0	\$76,000	--	\$127,500	\$129,500	+1.6%	\$0	\$76,000	--	\$130,022	\$153,656	+18.2%
Henry	2	0	0.0%	14	0	0.0%	\$27,500	\$0	-100.0%	\$72,500	\$86,250	+19.0%	\$25,567	\$0	-100.0%	\$105,500	\$84,986	-19.4%
Hollowayville, Princeton	29	1	3.4%	165	8	4.8%	\$0	\$58,252	--	\$131,750	\$128,900	-2.2%	\$0	\$115,770	--	\$138,667	\$152,600	+10.0%
Jonesville, Oglesby, Vermilionville, Piety Hill	8	0	0.0%	51	0	0.0%	\$49,900	\$0	-100.0%	\$105,250	\$114,350	+8.6%	\$69,080	\$0	-100.0%	\$115,892	\$129,898	+12.1%
Kasbeer	0	0	--	1	0	0.0%	\$0	\$0	--	\$65,000	\$67,000	+3.1%	\$0	\$0	--	\$65,000	\$67,000	+3.1%
Lacon	1	0	0.0%	4	0	0.0%	\$0	\$0	--	\$0	\$66,000	--	\$0	\$0	--	\$0	\$132,000	--
Ladd	2	0	0.0%	8	1	12.5%	\$63,345	\$92,000	+45.2%	\$119,500	\$87,500	-26.8%	\$63,345	\$92,000	+45.2%	\$126,521	\$97,629	-22.8%
LaMoille	2	0	0.0%	11	1	9.1%	\$60,000	\$45,000	-25.0%	\$115,000	\$109,444	-4.8%	\$60,000	\$45,000	-25.0%	\$106,000	\$139,819	+31.9%
LaSalle, Dimmick	10	0	0.0%	113	1	0.9%	\$57,000	\$38,000	-33.3%	\$84,000	\$95,500	+13.7%	\$72,633	\$38,000	-47.7%	\$108,005	\$122,335	+13.3%
Leonore	0	0	--	1	0	0.0%	\$0	\$0	--	\$0	\$45,000	--	\$0	\$0	--	\$0	\$45,000	--
Lostant, Mt. Palatine	4	0	0.0%	6	3	50.0%	\$0	\$38,000	--	\$90,000	\$79,900	-11.2%	\$0	\$50,333	--	\$90,633	\$73,300	-19.1%
Magnolia	0	0	--	3	0	0.0%	\$0	\$0	--	\$182,750	\$295,000	+61.4%	\$0	\$0	--	\$204,125	\$294,467	+44.3%
Malden	1	0	0.0%	3	0	0.0%	\$0	\$0	--	\$91,500	\$73,500	-19.7%	\$0	\$0	--	\$92,133	\$81,333	-11.7%
Manlius	0	0	--	4	0	0.0%	\$0	\$0	--	\$0	\$83,500	--	\$0	\$0	--	\$0	\$82,375	--
Mark	1	0	0.0%	2	0	0.0%	\$0	\$0	--	\$0	\$61,750	--	\$0	\$0	--	\$0	\$61,750	--
Marseilles	14	0	0.0%	97	5	5.2%	\$31,000	\$96,000	+209.7%	\$125,000	\$148,450	+18.8%	\$47,400	\$195,400	+312.2%	\$155,339	\$183,708	+18.3%
McNabb	1	0	0.0%	3	0	0.0%	\$0	\$0	--	\$94,750	\$189,900	+100.4%	\$0	\$0	--	\$88,600	\$187,600	+111.7%
Mendota	8	0	0.0%	89	6	6.7%	\$70,000	\$66,850	-4.5%	\$115,000	\$115,000	0.0%	\$76,240	\$76,683	+0.6%	\$124,893	\$129,797	+3.9%

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June 2021

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	Current Month			Last 12 Months			For the 12 Months Ending...						For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -	6-2020	6-2021	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Meridan	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Mineral	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Neponset	0	0	--	2	1	50.0%	\$0	\$49,000	--	\$0	\$115,000	--	\$0	\$49,000	--	\$0	\$115,000	--
New Bedford	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Normandy, Walnut	5	0	0.0%	21	3	14.3%	\$7,350	\$80,000	+988.4%	\$87,000	\$105,000	+20.7%	\$7,350	\$91,600	+1146.3%	\$100,192	\$110,583	+10.4%
Norway	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Ohio	3	0	0.0%	8	0	0.0%	\$135,000	\$0	-100.0%	\$126,250	\$99,000	-21.6%	\$135,000	\$0	-100.0%	\$119,563	\$123,750	+3.5%
Ottawa, Danway, Dayton, Naplate, Prairie Center	52	1	1.9%	384	16	4.2%	\$65,000	\$68,000	+4.6%	\$142,000	\$150,000	+5.6%	\$95,110	\$86,075	-9.5%	\$161,559	\$176,869	+9.5%
Paw Paw	3	0	0.0%	15	1	6.7%	\$92,000	\$30,000	-67.4%	\$132,000	\$157,000	+18.9%	\$92,000	\$30,000	-67.4%	\$184,526	\$162,671	-11.8%
Peru	11	1	9.1%	107	4	3.7%	\$53,550	\$53,500	-0.1%	\$125,000	\$131,100	+4.9%	\$54,088	\$60,875	+12.5%	\$145,244	\$150,556	+3.7%
Putnam, Lake Thunderbird	6	0	0.0%	57	0	0.0%	\$176,000	\$0	-100.0%	\$112,000	\$175,000	+56.3%	\$176,000	\$0	-100.0%	\$133,208	\$191,997	+44.1%
Ransom	0	0	--	5	0	0.0%	\$0	\$0	--	\$112,250	\$125,000	+11.4%	\$0	\$0	--	\$112,250	\$129,400	+15.3%
Rutland	1	0	0.0%	2	1	50.0%	\$0	\$20,550	--	\$124,000	\$63,500	-48.8%	\$0	\$20,550	--	\$124,000	\$63,500	-48.8%
Seatonville	0	0	--	2	0	0.0%	\$0	\$0	--	\$87,000	\$125,000	+43.7%	\$0	\$0	--	\$82,800	\$125,000	+51.0%
Seneca, Stavanger	3	0	0.0%	34	1	2.9%	\$90,000	\$32,160	-64.3%	\$157,500	\$170,000	+7.9%	\$116,800	\$32,160	-72.5%	\$203,856	\$180,236	-11.6%
Serena	1	0	0.0%	4	0	0.0%	\$0	\$0	--	\$269,500	\$327,000	+21.3%	\$0	\$0	--	\$258,000	\$315,475	+22.3%
Sheffield	4	0	0.0%	16	0	0.0%	\$110,000	\$0	-100.0%	\$73,975	\$81,000	+9.5%	\$110,000	\$0	-100.0%	\$63,662	\$85,453	+34.2%
Sheridan	5	0	0.0%	44	1	2.3%	\$182,500	\$60,000	-67.1%	\$199,250	\$220,000	+10.4%	\$182,500	\$60,000	-67.1%	\$238,560	\$252,443	+5.8%
Spring Valley	2	0	0.0%	57	3	5.3%	\$60,250	\$28,000	-53.5%	\$131,000	\$116,950	-10.7%	\$96,125	\$59,157	-38.5%	\$133,233	\$126,385	-5.1%
Standard	1	0	0.0%	1	0	0.0%	\$0	\$0	--	\$51,150	\$12,000	-76.5%	\$0	\$0	--	\$58,967	\$12,000	-79.6%
Streator, Kangley	25	2	8.0%	171	13	7.6%	\$22,000	\$31,077	+41.3%	\$64,688	\$74,000	+14.4%	\$38,071	\$44,724	+17.5%	\$71,848	\$83,439	+16.1%
Sublette	2	0	0.0%	7	0	0.0%	\$0	\$0	--	\$110,000	\$115,000	+4.5%	\$0	\$0	--	\$124,800	\$147,571	+18.2%
Tiskilwa	5	0	0.0%	13	0	0.0%	\$22,000	\$0	-100.0%	\$105,750	\$100,000	-5.4%	\$23,333	\$0	-100.0%	\$130,667	\$172,754	+32.2%
Toluca	2	0	0.0%	13	3	23.1%	\$41,500	\$26,500	-36.1%	\$64,500	\$63,000	-2.3%	\$41,500	\$22,500	-45.8%	\$84,733	\$75,924	-10.4%
Triumph	0	0	--	1	0	0.0%	\$0	\$0	--	\$37,500	\$175,000	+366.7%	\$0	\$0	--	\$37,500	\$175,000	+366.7%
Troy Grove	0	0	--	2	0	0.0%	\$60,000	\$0	-100.0%	\$75,000	\$112,250	+49.7%	\$60,000	\$0	-100.0%	\$75,000	\$112,250	+49.7%
Utica, North Utica, Waltham	3	0	0.0%	26	1	3.8%	\$0	\$83,000	--	\$121,500	\$145,000	+19.3%	\$0	\$83,000	--	\$134,119	\$159,724	+19.1%
Van Orin	1	0	0.0%	1	0	0.0%	\$0	\$0	--	\$0	\$21,600	--	\$0	\$0	--	\$0	\$21,600	--
Varna, Lake Wildwood	11	0	0.0%	38	0	0.0%	\$105,421	\$0	-100.0%	\$177,475	\$200,000	+12.7%	\$105,421	\$0	-100.0%	\$211,698	\$220,207	+4.0%
Wedron	0	0	--	0	0	--	\$0	\$0	--	\$138,000	\$0	-100.0%	\$0	\$0	--	\$138,000	\$0	-100.0%
Welland	0	0	--	0	0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--	\$0	\$0	--
Wenona	1	0	0.0%	10	0	0.0%	\$24,000	\$0	-100.0%	\$124,075	\$109,000	-12.1%	\$24,000	\$0	-100.0%	\$126,644	\$93,980	-25.8%
West Brooklyn	2	0	0.0%	3	0	0.0%	\$0	\$0	--	\$165,000	\$289,900	+75.7%	\$0	\$0	--	\$165,000	\$261,633	+58.6%
Wyanet	1	0	0.0%	6	0	0.0%	\$28,450	\$0	-100.0%	\$67,000	\$106,100	+58.4%	\$28,450	\$0	-100.0%	\$98,375	\$114,350	+16.2%